

Star Health delivered a healthy 1QFY27 performance, with claims ratio improving by 100bps yoy to 67.5% and combined ratio down by 160bps yoy to 97.1%, driven by improvement in claims ratio and reinsurance expense ratio. The consistent improvement in claims ratio over recent quarters is on the back of a cumulative effect of 1) portfolio strengthening, 2) optimization toward preferred segments, 3) risk-based pricing, 4) reduction in fraud and abuse cases, 5) institutionalization of wellness initiatives, and 6) strong growth in fresh premium. Given that 2Q has a seasonally high claims ratio due to vector borne diseases, Management remains watchful of this ratio in the coming quarter and continues to implement measures to keep it under control. Management maintains focus on a sustainable and profitable growth strategy while reiterating its ambition of delivering mid-to-high teens ROE. We introduce Ind AS-based estimates and build in slight improvement in COR over FY27-29E driving strong PAT growth. We maintain BUY and revise up Jun-27E TP by ~8% to Rs700 from Rs650, implying FY28E PER of ~22x.

Healthy performance during the quarter driven by improvement in claims ratio

GWP at Rs42.87bn increased 18.9% yoy during 1QFY27, while Insurance revenue at Rs49.17bn grew 13.4% yoy. Insurance Service result at Rs4.25bn increased 48% yoy, driven by lower reinsurance expense and improved claims ratio. Claims Ratio improved by 100bps yoy to 67.5% in 1QFY27, while Acquisition Expenses Ratio at 23.4% was largely flat yoy. Reinsurance Expense Ratio at 0.4% improved by 90bps yoy, driving Combined Insurance Service Ratio (CISR) at 97.1% – an improvement of 160bps yoy. Underwriting Profit at Rs1.11bn increased from Rs0.16bn in 1QFY26, driven by improvement in claims ratio. Led by strong investment income and underwriting profitability, PAT at Rs5.5bn increased 25.5% yoy, whereas normalized PAT at Rs3.86bn (assuming ~8% investment yield) grew ~44% yoy.

Focus remains on profitable growth journey

The company has witnessed consistent improvement in claims ratios over the last few quarters, driven by a 360-degree approach that includes repricing the portfolio, geographic segmentation and portfolio calibration, efficient claims management led by better fraud prevention measures, and implementation of multiple wellness initiatives. With 2Q being a seasonally high claims-ratio quarter given vector-borne diseases, Management remains watchful of the overall situation ahead. Additionally, with tech and AI-led initiatives, Management expects 30-40bps improvement in expense ratio, as productivity and efficiency improve. Management remains optimistic of growth in Insurance revenue ahead, despite base-effect normalization from 2H FY27 given the unwind from long-term policies. Overall, Management continues to prioritize a profitable growth strategy targeting mid-to-high teens ROE over the medium term.

We maintain BUY and increase Jun-27E TP by 7.7% to Rs700

With the company transitioning to Ind AS-based accounting, we introduced Ind AS estimates. We maintain BUY and increase Jun-27E TP to Rs700 from Rs650, implying FY28E PER of 22x. We remain watchful of the claims ratio trajectory ahead.

Target Price – 12M	Jun-27
Change in TP (%)	7.7
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	14.8

Stock Data	STARHEAL IN
52-week High (Rs)	625
52-week Low (Rs)	417
Shares outstanding (mn)	588.6
Market-cap (Rs bn)	359
Market-cap (USD mn)	3,755
Net-debt, FY27E (Rs mn)	NA
ADTV-3M (mn shares)	0.7
ADTV-3M (Rs mn)	490.6
ADTV-3M (USD mn)	5.1
Free float (%)	37.3
Nifty-50	24,317.2
INR/USD	95.7

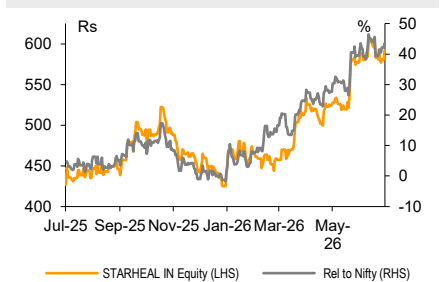
Shareholding, Jun-26

Promoters (%)	58.0
FPIs/MFs (%)	16.0/19.4

Price Performance

(%)	1M	3M	12M
Absolute	3.6	16.1	36.3
Rel. to Nifty	1.7	14.6	39.3

1-Year share price trend (Rs)



Star Health: Financial Snapshot (Standalone)

Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Gross written premium	167,814	186,210	218,645	252,648	291,704
Insurance Revenue	159,428	179,986	208,806	242,542	281,494
Adj. PAT	7,868	9,109	14,821	18,406	22,826
Adj. EPS (Rs)	13.4	15.5	25.2	31.3	38.8
BVPS (INR)	147.5	162.8	188.0	219.3	258.0
Adj. EPS growth (%)	(29.1)	15.5	62.6	24.2	24.0
BVPS growth (%)	10.2	10.4	15.5	16.6	17.7
Insurance Rev growth	16.7	12.9	16.0	16.2	16.1
Combined ratio (%)	100.7	98.4	97.5	96.8	96.2
RoE (%)	9.5	10.0	14.4	15.4	16.3
P/Float (x)	2.0	1.7	1.5	1.3	1.1
P/E (x)	45.5	39.4	24.2	19.5	15.7
P/B (x)	4.1	3.7	3.2	2.8	2.4

Source: Company, Emkay Research

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Exhibit 1: STARHEALTH – 1QFY27 financial performance

(Rs mn)	1QFY27	1QFY26	% yoy	4QFY26	% qoq
GWP	42,871	36,055	18.9	59,684	-28.2
Insurance Revenue	49,172	43,364	13.4	46,711	5.3
Insurance Service Expenses	44,714	39,896	12.1	41,364	8.1
--Claims Incurred	33,184	29,714	11.7	30,171	10.0
--Commission	6,603	5,649	16.9	9,305	-29.0
--Employee Benefit Expenses	3,036	2,490	21.9	4,677	-35.1
Net expenses from Reinsurance	207	589	-64.9	301	-31.2
Insurance Service Result	4,251	2,878	47.7	5,046	-15.8
Investment Income	6,437	5,864	9.8	-2,296	-380.3
-- not measured at FVTPL	3,061	2,865	6.8	2,900	5.6
--Other investment revenue	3,376	3,004	12.4	-5,217	-164.7
Insurance Finance Expenses	388	425	-8.6	173	124.3
Net Finance Result	6,049	5,440	11.2	-2,469	-345.0
Other Expenses (Insurance Related)	2,755	2,295	20.0	3,038	-9.3
Underwriting Profit	1,108	158	599.5	1,835	-39.6
Other Finance Expenses	128	142	-9.7	136	-5.7
Profit before tax	7,417	5,881	26.1	-597	-1341.8
Taxes	1,920	1,499.0	28.1	-43.2	-4543.8
Profit After Tax	5,497	4,382	25.5	-554	-1092.1
Networth	101,442	91,097	11.4	95,781	5.9
ROE	22.3%	19.7%	2.6ppts	-2.3%	24.6ppts
Combined Ratio (incl RI and other exp)	97.1%	98.7%	-1.6ppts	95.7%	1.4ppts
Claims Ratio	67.5%	68.5%	-1.0ppts	64.6%	2.9ppts
Acquisition Expense Ratio	23.4%	23.5%	0.0ppts	24.0%	-0.5ppts
Reinsurance Expense Ratio	0.4%	1.4%	-0.9ppts	0.6%	-0.2ppts
Other Expense Ratio	5.8%	5.3%	0.5ppts	6.5%	-0.7ppts
Solvency	209%	222%	-13.0ppts	205%	4.0ppts

Source: Company, Emkay Research

Exhibit 2: Residual income valuation for Star Health

Cost of Equity	12.0%
FY27 PAT (Rs mn)	14,821
PAT CAGR FY26-38	20%
Terminal growth	7.0%
Mar-27E Fair value (Rs mn)	400,846
No of shares (mn)	588.4
Mar-27E Fair value per share (Rs)	681
Jun-27E Target Price (Rs)	700

Source: Company, Emkay Research

Exhibit 3: Implied valuation multiples for Star Health

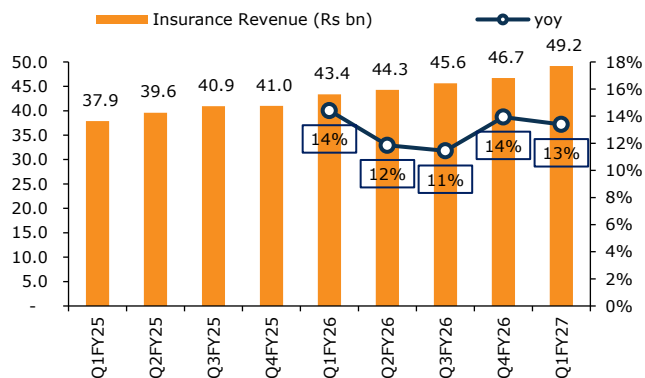
Valuation multiple on Target price	Rs700
FY28E PER	22.4x
FY28E PBV	3.2x
ROE	15.4%
FY28E P/GWP	1.6x
Valuation multiple on CMP	Rs 610
FY28E PER	19.5x
FY28E PBV	2.8x
ROE	15.4%
FY28E P/GWP	1.4x

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

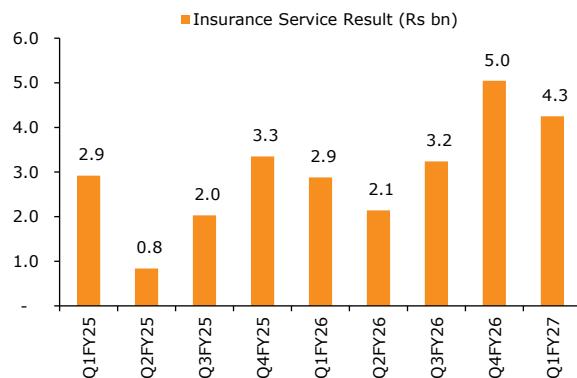
Story in charts

Exhibit 4: Insurance revenue grew ~13% in 1QFY27



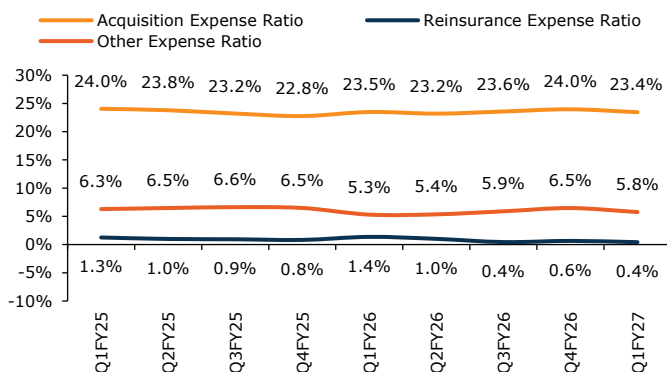
Source: Company, Emkay Research

Exhibit 5: Insurance Service result increased to Rs4.3bn in 1QFY27



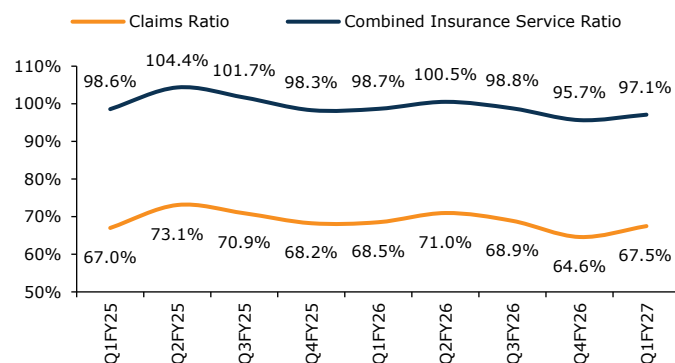
Source: Company, Emkay Research

Exhibit 6: Acquisition expense ratio largely flat yoy



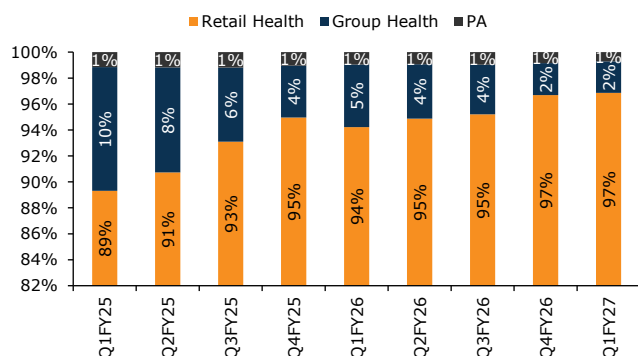
Source: Company, Emkay Research

Exhibit 7: Improvement in claims ratios drove improvement in combined ratio (CISR)



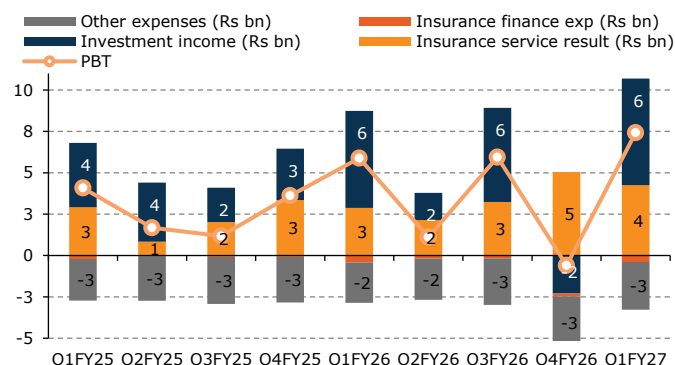
Source: Company, Emkay Research

Exhibit 8: Retail Health continues to dominate the product mix



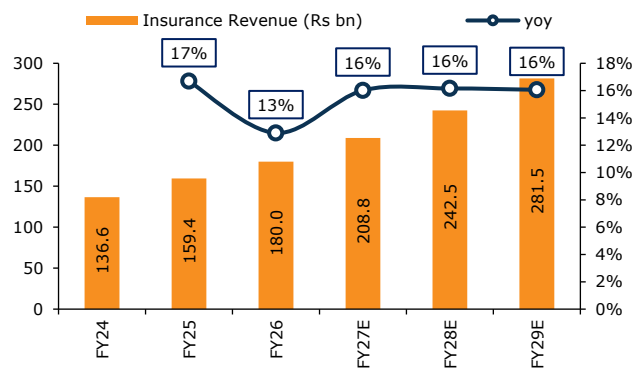
Source: Company, Emkay Research

Exhibit 9: PBT increases to Rs7bn

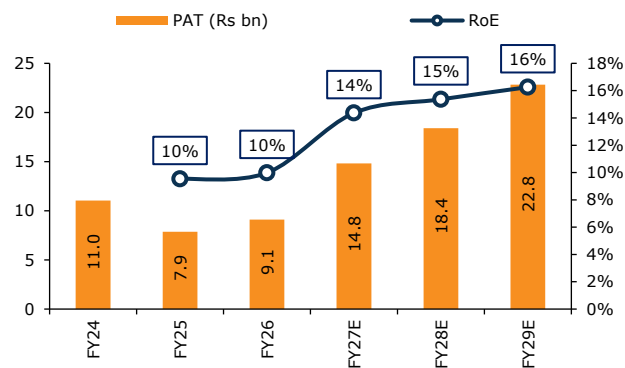


Source: Company, Emkay Research

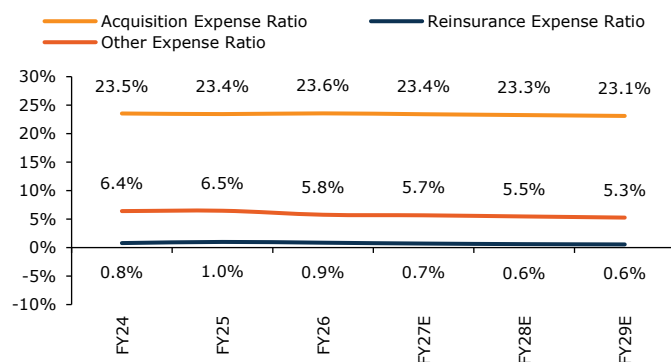
This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)

Exhibit 10: We expect Star Health's Insurance revenue to grow ~16% over FY27-29E

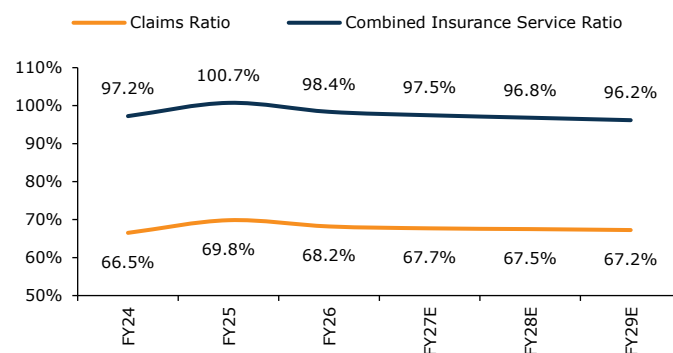
Source: Company, Emkay Research

Exhibit 11: We expect PAT to increase to Rs22.8bn in FY29E

Source: Company, Emkay Research

Exhibit 12: We expect a marginal improvement in expense ratio

Source: Company, Emkay Research

Exhibit 13: With gradual improvement in claims ratio, we expect combined ratio to improve over FY27-29E

Source: Company, Emkay Research

Earnings conference call highlights

- Insurance revenue growth of 13.4% versus GWP growth of 19% is a function of the long-term policy element in growth, which is not immediately recognized and unwinds over 2-3Y; the management expects insurance revenue growth to touch 15-16% in coming quarters and to continue the growth trend in FY28 too.
- On share of fresh premium in insurance revenue, the management broadly maintained the fresh-to-renewal split at 20:80, and noted that although fresh growth is strong, the long-term component defers recognition, so the mix sees only a gradual shift.
- The loss ratio levers were characterized as a 360-degree approach sustained over the last 18 months — repricing of the portfolio having started two years ago, portfolio and geographic mix selection, efficient claims management with better fraud control and claims governance, and the wellness and telemedicine build-out.
- Teleconsultations scaled to ~50,000 in the quarter versus ~9,000 in the year-ago quarter, and Management expects telemedicine to be the most visible contributor in 2Q, given the seasonal rise in infectious disease incidence.
- On retail versus group, Management confirmed improvement in the retail loss ratio, so the aggregate improvement is not merely a mix effect from the shrinking group book, though the group runoff did contribute.
- Pricing is justified product-by-product on actuarial evaluation, and the management indicated it will pass benefits to non-claimants through discounts as part of the pricing architecture.
- Management confirmed that medical infectious disease incidence is rising this season as usual and that 2Q is structurally a higher loss ratio quarter for health insurance, with a similar seasonal trend expected this year.
- Management indicated the net reinsurance expense should run at 0.5-0.6% of insurance revenue for FY27-28 versus ~0.9% in FY26.
- Management reiterated that tech and digitization investment plus efficiency and productivity focus should deliver a consistent 30-40bps annual improvement in the expense ratio over the years.
- On a steady-state Ind AS basis, the management reiterated the articulated ambition of delivering mid-to-high teens ROE, noting the structural move in that direction over the last 3-4 quarters.
- Long-term business is now ~40% of fresh retail premium, the driver of the widening gap between reported GWP and insurance revenue.
- Senior citizens account for under 5% of the book, with the overall portfolio skewed toward younger consumer cohorts.
- The forward strategy rests on three priorities—driving sustainable growth through deeper proprietary distribution, enhancing core underwriting profitability through rigorous portfolio management and risk-lifecycle analytics, and customer centricity through technology-led capability.
- Proprietary channels—agency and digital D2C—contributed >90% of overall retail business, which the management argued gives superior leverage over customer selection, quality of sales, and acquisition economics.

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Exhibit 14: Financial Summary

(Rs mn)	FY24	FY25	FY26	FY27E	FY28E	FY29E
GWP	152,508	167,814	186,210	218,645	252,648	291,704
Insurance Revenue	136,627	159,428	179,986	208,806	242,542	281,494
Insurance Service Expenses	123,029	148,708	165,145	190,232	220,118	254,343
--Claims Incurred	90,870	111,341	122,744	141,355	163,708	189,296
--Acquisition Costs (incl Commission and Other expenses)	32,159	37,367	42,401	48,877	56,410	65,047
Net expenses from Reinsurance	1,078	1,586	1,538	1,471	1,466	1,561
Insurance Service Result	12,520	9,135	13,303	17,103	20,958	25,590
Investment Income	11,731	12,624	10,906	16,412	19,017	22,142
Insurance Finance Expenses	188	417	948	1,099	1,277	1,482
Net Finance Result	11,543	12,207	9,959	15,313	17,740	20,660
Other Expenses (Insurance Related)	8,713	10,247	10,372	11,788	13,214	14,780
Underwriting Profit	3,619	-1,530	1,983	4,215	6,466	9,328
Other Finance Expenses	550	552	550	550	550	550
Profit before tax	14,800	10,543	12,339	20,077	24,933	30,921
Taxes	3,766	2,674	3,230	5,256	6,527	8,094
Profit After Tax	11,034	7,868	9,109	14,821	18,406	22,826
Balance Sheet						
Assets						
Cash and Cash Equivalents	4,446	6,684	8,216	9,037	9,941	10,935
Investments	158,600	182,956	210,078	242,668	281,934	328,891
Other Finance Assets	2,997	2,556	3,741	3,324	3,847	4,448
Reinsurance Contract Assets	6,533	10,388	9,214	10,904	12,792	14,996
Fixed Assets and Intangible Assets	3,134	3,227	2,865	3,009	3,159	3,317
Current tax assets	678	471	311	788	979	1,214
Other Assets	1,020	1,175	1,767	1,943	2,138	2,351
Total Assets	177,407	207,459	236,190	271,673	314,789	366,153
Liabilities						
Insurance Contract Liabilities	75,644	91,496	109,987	128,875	150,445	175,480
Borrowings	4,899	4,897	4,899	4,899	4,899	4,899
Other Financial Liabilities	11,446	13,600	15,701	16,884	19,425	22,348
Deferred Tax Life	1,424	2,016	3,129	3,191	3,255	3,320
Other Liabilities	5,548	8,591	6,325	6,815	7,310	7,781
Provisions	147	184	368	405	446	490
Total Liabilities	99,108	120,785	140,409	161,070	185,780	214,318
Equity	78,300	86,674	95,871	110,603	129,009	151,835
Equity and liabilities	177,407	207,459	236,190	271,673	314,789	366,153
Key Ratios						
Claims Ratio	66.5%	69.8%	68.2%	67.7%	67.5%	67.2%
Acquisition Expense Ratio	23.5%	23.4%	23.6%	23.4%	23.3%	23.1%
Reinsurance Expense Ratio	0.8%	1.0%	0.9%	0.7%	0.6%	0.6%
Other Expense Ratio	6.4%	6.5%	5.8%	5.7%	5.5%	5.3%
Combined Ratio (incl Reinsurance and Other Expenses)	97.2%	100.7%	98.4%	97.5%	96.8%	96.2%
Investment Yield		7.4%	5.5%	7.3%	7.3%	7.3%
Tax Rate	25.4%	25.4%	26.2%	26.2%	26.2%	26.2%
ROE	0.0%	9.5%	10.0%	14.4%	15.4%	16.3%
Investment Leverage (x)	1.96	2.05	2.14	2.15	2.15	2.13

Per Share Data (Rs)

EPS Basic (Rs)	18.9	13.4	15.5	25.2	31.3	38.8
EPS Diluted (Rs)	18.5	13.4	15.5	25.2	31.3	38.8
BVPS (Rs)	133.8	147.5	162.8	188.0	219.3	258.0

Source: Company, Emkay Research

Star Health: Standalone Financials and Valuations

Profit & Loss					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Gross written premium	167,814	186,210	218,645	252,648	291,704
Insurance Revenue	159,428	179,986	208,806	242,542	281,494
Claims Incurred	111,341	122,744	141,355	163,708	189,296
Acquisition Costs	37,367	42,401	48,877	56,410	65,047
Net expenses from reinsurance contracts	1,586	1,538	1,471	1,466	1,561
Insurance Service Result	9,135	13,303	17,103	20,958	25,590
Investment Income	12,624	10,906	16,412	19,017	22,142
Insurance Finance Expenses	417	948	1,099	1,277	1,482
Net Finance Result	12,207	9,959	15,313	17,740	20,660
Other income	63	4	40	40	40
Other expenses	10,310	10,376	11,828	13,254	14,820
Other finance costs	552	550	550	550	550
Other expenses (net)	10,799	10,922	12,338	13,764	15,330
Underwriting Profit	(1,530)	1,983	4,215	6,466	9,328
PBT	10,543	12,339	20,077	24,933	30,921
Tax expense	2,674	3,230	5,256	6,527	8,094
PAT	7,868	9,109	14,821	18,406	22,826
PAT growth (%)	(28.7)	15.8	62.7	24.2	24.0
Adjusted PAT	7,868	9,109	14,821	18,406	22,826
Diluted EPS (Rs)	13.4	15.5	25.2	31.3	38.8
Diluted EPS growth (%)	(27.7)	15.6	62.6	24.2	24.0
Effective tax rate (%)	25	26	26	26	26
Shares outstanding (mn)	587.8	588.4	588.4	588.4	588.4

Source: Company, Emkay Research

Balance Sheet					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Cash and cash equivalents	6,684	8,216	9,037	9,941	10,935
Investments	182,956	210,078	242,668	281,934	328,891
Other financial assets	2,556	3,741	3,324	3,847	4,448
Reinsurance contract assets	10,388	9,214	10,904	12,792	14,996
Fixed assets and Intangible assets	3,227	2,865	3,009	3,159	3,317
Current tax assets	471	311	788	979	1,214
Other assets	1,175	1,767	1,943	2,138	2,351
Total assets	207,459	236,190	271,673	314,789	366,153
Insurance contract liabilities	91,496	109,987	128,875	150,445	175,480
Borrowings	4,897	4,899	4,899	4,899	4,899
Other financial liabilities	13,600	15,701	16,884	19,425	22,348
Deferred tax liabilities	2,016	3,129	3,191	3,255	3,320
Other liabilities	8,591	6,325	6,815	7,310	7,781
Provisions	184	368	405	446	490
Total Liabilities	120,785	140,409	161,070	185,780	214,318
Share Capital	5,878	5,884	5,884	5,884	5,884
Other equity	80,796	89,897	104,719	123,125	145,951
Total Equity	86,674	95,781	110,603	129,009	151,835
Total liabilities and equity	207,459	236,190	271,673	314,789	366,153
BVPS (Rs)	147.5	162.8	188.0	219.3	258.0
Investment leverage (x)	2.1	2.1	2.1	2.1	2.1
Net investment yield (%)	7.4	5.5	7.3	7.3	7.3
Insurance Revenue /Networth (x)	1.8	1.9	1.9	1.9	1.9

Source: Company, Emkay Research

Miscellaneous Metrics					
Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Operating metrics (%)					
Incurred claims ratio	69.8	68.2	67.7	67.5	67.2
Acquisition expense ratio	23.4	23.6	23.4	23.3	23.1
Reinsurance expense ratio	1.0	0.9	0.7	0.6	0.6
Other operating expense ratio	6.5	5.8	5.7	5.5	5.3
Combined Insurance Service Ratio	100.7	98.4	97.5	96.8	96.2
Solvency ratio	221.3	203.5	199.9	191.2	183.2
Claims ratio (%)					
Motor TP	-	-	-	-	-
Motor OD	-	-	-	-	-
Health	69.8	68.2	67.7	67.5	67.2
Fire	-	-	-	-	-
Crop	-	-	-	-	-
Others	-	-	-	-	-
GWP mix (%)					
Motor TP	-	-	-	-	-
Motor OD	-	-	-	-	-
Health	100.0	100.0	100.0	100.0	100.0
Fire	-	-	-	-	-
Crop	-	-	-	-	-
Others	0	0	0	0	0
Total	100.0	100.0	100.0	100.0	100.0

Source: Company, Emkay Research

Valuation & Key Metrics					
Y/E March	FY25	FY26	FY27E	FY28E	FY29E
P/B (x)	4.1	3.7	3.2	2.8	2.4
P/E (x)	45.5	39.4	24.2	19.5	15.7
P/Float (x)	2.0	1.7	1.5	1.3	1.1
P/GWP (x)	2.1	1.9	1.6	1.4	1.2
Dividend yield (%)	-	-	-	-	-
Dupont-RoE split (%)					
Insurance Revenue	82.8	81.1	82.2	82.7	82.7
Net incurred claims	57.9	55.3	55.7	55.8	55.6
Acquisition and Other Expenses	25.8	24.9	24.9	24.7	24.3
Underwriting profit	(0.8)	0.9	1.7	2.2	2.7
Investment income	6.6	4.9	6.5	6.5	6.5
Other Finance Expenses	0.3	0.2	0.2	0.2	0.2
PBT	5.5	5.6	7.9	8.5	9.1
Tax expense	1.4	1.5	2.1	2.2	2.4
RoA	4.1	4.1	5.8	6.3	6.7
Leverage ratio (x)	2.4	2.5	2.5	2.4	2.4
RoE	9.5	10.0	14.4	15.4	16.3
Growth rates (%)					
Gross written premium	10.0	11.0	17.4	15.6	15.5
Insurance Revenue	16.7	12.9	16.0	16.2	16.1
Claims Incurred	46.0	33.8	38.6	39.1	38.7
Insurance service result	(27.0)	45.6	28.6	22.5	22.1
Underwriting profit	(142.3)	(229.6)	112.6	53.4	44.3
PAT	(28.7)	15.8	62.7	24.2	24.0

Source: Company, Emkay Research

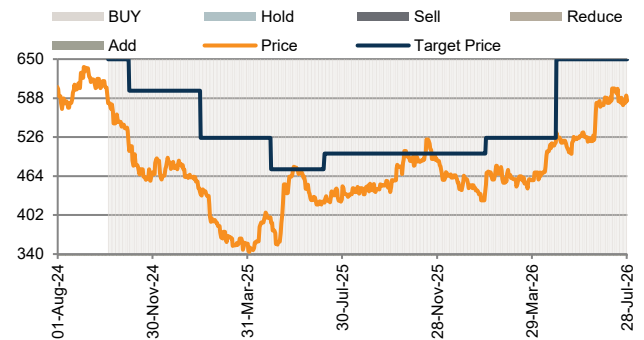
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RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
06-Jul-26	581	650	Buy	Avinash Singh
29-Apr-26	533	650	Buy	Avinash Singh
28-Apr-26	517	525	Buy	Avinash Singh
06-Apr-26	459	525	Buy	Avinash Singh
23-Mar-26	444	525	Buy	Avinash Singh
29-Jan-26	451	525	Buy	Avinash Singh
19-Jan-26	438	500	Buy	Avinash Singh
06-Jan-26	452	500	Buy	Avinash Singh
01-Jan-26	465	500	Buy	Avinash Singh
17-Dec-25	462	500	Buy	Avinash Singh
04-Dec-25	465	500	Buy	Avinash Singh
30-Oct-25	481	500	Buy	Avinash Singh
16-Oct-25	490	500	Buy	Avinash Singh
06-Oct-25	458	500	Buy	Avinash Singh
23-Sep-25	451	500	Buy	Avinash Singh
21-Aug-25	440	500	Buy	Avinash Singh
30-Jul-25	448	500	Buy	Avinash Singh
21-Jul-25	442	500	Buy	Avinash Singh
07-Jul-25	422	500	Buy	Avinash Singh
30-Apr-25	390	475	Buy	Avinash Singh

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

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